

Offsite Storage Vendors: Cost Analysis

2018

Oyster Point	Fee	DataSafe (No BAA)	Fee
Storage Box Cost 6-pack (10"x12"x15")	\$21.89 (source Office Max)	Storage Box Cost 6-pack (10"x12"x15")	\$21.89 (source Office Max)
Monthly Storage Rate per Box (10"x12"x15")	\$.51	Monthly Storage Rate per Box (10"x12"x15")	\$.26
Add New Box to Storage	\$23 (hourly rate applies – \$92 x approx. ¼ hour)	Add New Box to Storage	\$1.45
Access or Refile a Box	\$23 (hourly rate applies – \$92 x approx. ¼ hour)	Access or Refile a Box	\$2.85
Pick Up and Delivery Service	\$46 (hourly rate applies – \$92 x approx. ½ hour)	Pick Up and Delivery Service	\$20.00 trip charge plus \$2.25 per box
Box Destruction	\$3.50	Box Destruction	\$3.00

Iron Mountain (No BAA)	Fee	Source HOV Healthcare (BAA)	Fee
Storage Box Cost 6-pack (10"x12"x15")	\$21.89 (source Office Max)	Storage Box Cost 6-pack (10"x12"x15")	\$2.35 per box/ \$14.10 for 6 pack
Monthly Storage Rate per Box (10"x12"x15")	\$.16	Monthly Storage Rate per Box (10"x12"x15")	\$.75
Add New Box to Storage	\$1.93	Add New Box to Storage	Monthly fee
Access or Refile a Box	\$1.78	Access or Refile a Box	Monthly fee
Pick Up and Delivery Service	\$15.26 trip charge plus \$1.27 per box	Pick Up and Delivery Service	\$10.00 trip charge
Box Destruction	\$4.00	Box Destruction	\$6.17

BAA = Business Associate Agreement